



Client Focused. Performance Driven.

L&B Realty Advisors is an employee-owned, SEC-registered real estate investment advisor. Since 1965, L&B has provided real estate investment management services to institutional investors and high-net-worth individuals. With \$8.8 billion under management and over 40 years experience, L&B has a proven track record of successfully owning and operating real estate on behalf of our clients.

L&B's outperformance is a result of a purpose driven method to asset selection and an income and value creation approach to asset management.



Stock Selection

L&B's outperformance is a result of a purpose driven method to asset selection and an income and value creation approach to asset management.



Priced Appropriately

Understanding the local market demand, and being able to quantify asset and market risk, helps us provide our clients favorable outcomes.



Managed From The Top

Senior investment professionals are actively engaged in the management of all our assets in order to achieve the best results.

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Investment Management Services



As a portfolio manager, L&B executes full-service investment management—from acquisition to takeover, to asset management to disposition. Our clients have included public and private employee pension plans, sovereign wealth funds, Taft-Hartley plans, endowments, foundations, and private investors. L&B's real estate investment vehicles consist of both separate accounts and commingled funds. With client relationships averaging 17 years and consistent returns above our benchmarks, L&B epitomizes a trustworthy, results-oriented investment manager.

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Why L&B?



Separate Account Mindset

- ▶ Separate account relationships form our DNA – 90%

Our Legacy

- ▶ Long-term employee relationships result in consistent performance – Fiduciary Tradition

Sustainable Growth

- ▶ Limited competitive capital equals lack of pressure to invest

Pipeline Integrity

- ▶ Selective deal flow with a fair and transparent allocation policy

Culture Dictates Success

- ▶ We are asset managers and are asset vs product driven

See how L&B exceeds client expectations

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L&B Realty Advisors, LLP
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